

FOR IMMEDIATE RELEASE:

ScanOnline Joins RMS Omega Technologies

ScanOnline to Expand Its Resources as a Division of RMS Omega

LOCUST, NC (Jan. 2, 2024) – ScanOnline, a value-added-reseller of enterprise network infrastructure, workforce mobility solutions, and other data collection technologies, today announces its completion of the sale of all assets to RMS Omega, a leader in barcode, RFID, wireless, and mobile data collection technology integration. As part of the agreement, ScanOnline will remain intact as a separate brand and company, operating under RMS Omega Technologies as its parent organization.

In addition to this news, Brian Graves has been named the new President of ScanOnline, succeeding Lee Pickler, who has elected to step down from his dual role as Owner/President. Pickler plans to enter retirement after a long and illustrious career, which started well before founding ScanOnline.

“Lee may have been a trailblazer in this modern era of data collection and network infrastructure solutions found in industrial environments, but the effort he put forth to give back to his beloved Stanly County cannot be understated.” States Jeff Goldstein, Director of Marketing for ScanOnline. “The lives he touched and the love for technology he helped foster in aspiring students may be his greatest contribution. I will forever be grateful for the chance he took in me and the lessons he extended in this business.”

Founded in 1997 and headquartered in Bluffton, SC, RMS Omega Technologies is an established leader in enterprise network and data collection system integration solutions across the Eastern United States. With regional offices in five states and customers throughout North America, the addition of ScanOnline into RMS Omega’s portfolio will help both organizations expand into new territories, verticals, and grow within the existing industries they serve.

Both ScanOnline and RMS Omega are rooted in a common mission of leveraging an interest and passion in technology to provide value to companies with strategic data collection solutions. For over two decades, both brands have followed a parallel journey as peers, supporting supply chain and manufacturing fields, while evolving their product and service offerings. This has led to the creation of a web of deep partner relationships, that ScanOnline and RMS Omega have built for many years to add value and meet the changing needs of their respective customer bases. Given the similarities in business models, company values, and missions, many partnerships happened to be shared alliances before forces were combined. Thus, the unification of both companies will give customers an even stronger voice.

Looking deeper at skills, experience, professional service prowess, and the wide array of unique customer projects undertaken, fusing resources will advance the quality customers receive from engineers and technicians in the field. Remote managed services are also an important facet for ScanOnline and RMS Omega, as it functions for the two as a backline support and defense unit for customer hardware and software.

The addition of more technical resources to further its mission of operating as a solution-first, service-oriented organization, with a “white-glove” approach was very intriguing for ScanOnline. The sale of ScanOnline creates a pathway to better restructure under the banner of its ScanOnline One Solution

as-a-service offering, established in 2020. Brian Graves sees the new partnership as benefiting end-users most significantly, “What we have essentially accomplished by combining strategies with RMS Omega is to consolidate the financial, technical, and professional experience of both organizations. It is an exciting transitional moment for the combined history of both companies, leaving existing and prospective customers as the ultimate winners.”

“ScanOnline has earned a well-deserved reputation for providing exceptional support and service to their customers,” said Peter Vatenos, VP of Marketing & Principal, RMS Omega Technologies.

“Their expertise and dedication to providing more than just hardware aligns perfectly with our values as a technology provider and systems integrator. We are thrilled to welcome them to the RMS Omega family.”

About ScanOnline

ScanOnline builds ecosystems of connected technologies to improve how warehouses, manufacturers, and the greater supply chain perform every day, by enhancing the effectiveness of daily operations and data collection management. ScanOnline unifies disparate systems, mobility solutions, network infrastructure, label printing and more, to help employees at all levels retain visibility of their business in motion, whether fixed or on-the-go. ScanOnline's supply chain workforce solutions improve the ability and speed of employees to perform their jobs at the point of work and collaborate in real-time.

From project design to deployment, ScanOnline's professional services team fields some of the finest talent in device management and network engineering in the Charlotte metro region. The ScanOnline Managed Services Group protects the life of the tech that is offered, through 24/7/365 remote monitoring, security, and cyclical system maintenance.

About RMS Omega

RMS Omega Technologies is a leading systems integrator of automated data collection and tracking systems, known for developing strategic technology solutions utilizing RFID, RTLS, barcode printing and scanning, enterprise mobility applications, wireless RF infrastructure and more, throughout North America.

Since being established in 1997, RMS Omega has leveraged solid partnerships with the industry's principal hardware, software, and supplies manufacturers. Their premier-level status with all manufacturers, authorized on-site/depot repair, signature in-house services, and commitment to excellence allow them to bring its customers a total solution set – all from a single source.

