



*Patent Pending*

# MOBILIZING PEOPLE & TECHNOLOGY

**DEFINITIVE**  
TECHNOLOGY GROUP



# A powerful driver of **productivity** & **efficiency**

Definitive Mobile Workstations help companies keep labor costs under control.



## **DEMONSTRATED INCREASES IN PRODUCTIVITY.**

Definitive Mobile Workstations empower companies to mobilize people and technology where they can make the most impact. Workstations can be flexibly configured for workers to perform key tasks on the spot.



## **QUANTIFIABLE IMPROVEMENTS IN EFFICIENCY.**

Material handlers typically spend precious time walking through vast warehouses. This is inefficient—and it contributes to distractions and fatigue that can result in errors and compromise worker safety. Definitive Mobile Workstations **streamline workflow** by optimizing inventory management and order fulfillment.

# A proven strategy to rapidly **capture ROI** and sustain **cost savings**

Definitive Mobile Workstations can pay for themselves within months—and continue generating bottom-line profit for years to come.



## **LOWEST TOTAL COST OF OWNERSHIP.**

Investment typically breaks even within 6 months—and the product life cycle is 5+ years.



**REDUCED MATERIAL HANDLING COSTS.** Putting workers at the point of material handling reduces touch points on products and shaves wasted time on every order, every day. This is a force multiplier for bottom-line profit.



**IMPROVED CUSTOMER SERVICE.** Getting orders out the door faster, and with greater accuracy, can improve customer service, satisfaction and retention.



**SAFER WORK ENVIRONMENT.** Definitive Mobile Workstations reduce workers' physical exertion during order picking and shipping. The chemistry of the Definitive Battery System safeguards against fires, explosions, smoking and overheating, keeping people and assets safe.

**BOSE Corporation** turned to Definitive Technology Group to improve shipping processes. With Definitive Mobile Workstations powered by the Definitive Battery System, Bose reduced average labeling and shipping time by **40 seconds** per order. This time savings adds up to annualized savings of nearly **\$50,000** in every fulfillment facility.

# A **future-proofed** investment with unlimited **configurability**

Definitive Mobile Workstations meet material handling needs and adapt to changing workflows, processes and technology.



## **EASY TO CONFIGURE.**

Definitive Mobile Workstations have nearly unlimited configurability, backed by an available lifetime warranty.



**EASY TO OPERATE.** Definitive Mobile Workstations go easy on workers. They are ergonomic, adjustable and cordless. Workers can work comfortably, with reduced health and safety risks.

The Definitive Battery System is lightweight, reliable and easy to use, with no “easy to break” parts. Hot-swapping batteries is simple—and the hybrid controller provides backup power without interruption to workflow.



**EASY TO MAINTAIN.** With no fans or moving parts, the Definitive Battery System is virtually maintenance-free.



# A **smart, integrated** platform for **material handling**

For operations managers, quality experts, process engineers and business leaders, Definitive Mobile Workstations deliver the goods.

**DEFINITIVE MOBILE WORKSTATIONS** are industrial-strength products rugged enough for the most demanding environments. Workstations are configurable for inventory management and order fulfillment, including computing, scanning, printing and labeling devices.

**THE DEFINITIVE BATTERY SYSTEM** is the most advanced battery system for mobile workstations ever developed. This high-output, long-life, modular battery system uses lithium-iron-phosphate (LiFE) battery chemistry, which provides significant performance and safety advantages.





**THINK MOBILITY.  
THINK POWER.  
THINK DEFINITIVE.**

Operations, Process, Quality & Safety Experts	Business Decision Makers	Material Handlers
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**Drives Process Efficiency**

Improved productivity	✓	✓	✓
Increased efficiency	✓	✓	✓

**Rapidly Captures ROI, Sustains Cost Savings and Improves Bottom Line**

Lowest total cost of ownership	✓	✓	
Reduced material handling costs	✓	✓	
Safer work environment	✓	✓	✓
Improved customer service	✓	✓	✓

**Future-proofs Investment with Unlimited Configurability**

Easy to configure	✓	✓	
Easy to operate	✓	✓	✓
Easy to maintain	✓	✓	✓

**Battery Safety and Performance**

Eliminates fire hazards	✓	✓	✓
Innovative and safe battery chemistry	✓	✓	✓
Efficiency	✓	✓	✓
Reliability	✓	✓	✓
Environmentally friendly	✓	✓	✓