

### **Zebra Rugged Tablets** Portfolio Overview

Rugged mobility to get the job done. Anywhere. In any condition. In lightning-fast time.



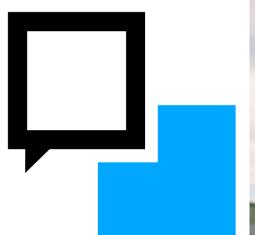
### See More. Do More.

### You asked:

- Your users want bigger screens in their mobility tools.
- Rugged durability—from the inside and out—is a must.
- Fast performance is critical to keep operations moving.

### We answered: Xplore

- Incredibly rugged tablets
- Impressive specs
- Innovative designs







### **Your Business Demands the Best**

Zebra delivers it. Purpose-built with you in mind.



# Zebra + Xplore

Industry-leading tools to get the job done—no matter the conditions.

### **Meet Zebra's Tablet Portfolio:**



### **ET5x Series**

Surprisingly Rugged. Thin and Lightweight.



### **L10 Series**

The Most Powerful, Versatile & Rugged Tablets in the Industry.



### XSlate R12

Big, Bright Screen. Lightest Weight in its Class.

### **ET5x Series**

### Surprisingly Rugged. Thin and Lightweight.

Avoid glass failure with Corning<sup>®</sup> Gorilla<sup>®</sup> Glass 3 with Native Damage Resistance<sup>™</sup>

Connectivity options to get the job done—inside (WLAN) or outside (WLAN+WAN)

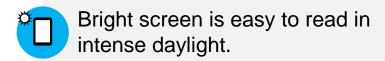
Available in two sizes: 8 inch or 10 inch, both under 1.7 lbs.

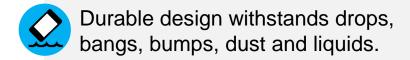
Windows or Android models; both drop and IP rated

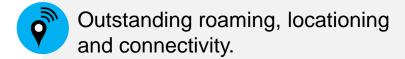
Add optional technology to capture 1D or 2D barcodes, now or later



### **Major Benefits of the ET5x Series**







Replace batteries onsite and hot swap them with an auxiliary battery.

Thin and lightweight for maximum portability.

Far from even commercial grade. Rugged and full of features.



### **L10 Series**

### Seriously Rugged. Incredibly Versatile.

Rugged specs that outperform and over deliver—in the harshest conditions

Easy-to-read 10" screen—inside and outside, day or night

Powerful processing and connectivity to complete tasks faster, anywhere

Long-lasting design for years of operation

Different models for varying use: tablet, tablet + hard handle, and 2-in-1 laptop/tablet

Windows platform for custom configuration

Tolerates shocks, vibration and extreme temperature changes—even cold-storage facilities



### **Meet the Players:**



# **XSlate L10:** The Tablet Powerful Ruggedness

- Stronger than steel magnesium frame; lighter than aluminum
- Rubber corner bumpers add shock durability
- Twist proof, even after 6-foot drops
- Gorilla® Glass and auto-sensing glove/wet-touch technology function in rain, snow and cold

Looks like a tablet, functions like a superstar.





## XPad L10: Hard Handle Gives You Added Power

- All the features of the XSlate, plus a hard handle
- Perfectly balanced, ergonomic design for easy portability
- Optional, in-handle barcode reader expedites data entry

Durability and scanning power—in hand.



# XBook L10: Not Your Ordinary 2-in-1

- Ideal laptop replacement
- · Fully functional, removable keyboard
- · Built-in KickStrap for use anywhere

Enter long-form data with ease. Mount in a vehicle. Use it on the back of a truck bed or at your desk.

### XSlate R12

### Rugged Redefined. Spectacular Screen.

Industry's brightest 12.5" display to see more data on one screen

Customizable to meet any worker's needs, even 2-in-1 use

Fast speeds, touch, pen, voice and camera inputs

Rugged to handle harsh environments

Stunningly high resolution



# Visibility, Durability and Features you Need.

In One Tablet.



Sleek, award-winning, rugged design



Outstanding sunlight viewability



Powerful processing to accomplish tasks



Hot swap battery with charge indicator



Highly secure

#### XSlate R12



### **Accessories**

### Customize Your ET5x Tablet to Meet Your Needs



### **Accessories**

### Customize Your L10 Tablet to Meet Your Needs



### **Accessories**

### Customize Your R12 Tablet to Meet Your Needs



### **Transportation & Logistics:**



#### **Improve Customer Service**

- On-time pickup and delivery
- Ability to address any customer question, on the spot



#### **Faster Order-to-cash Cycle**

 Ability to transmit proof of delivery in real-time speeds the billing cycle time



#### **Reduce Costs**

 Improved workforce utilization reduces labor costs; timely maintenance extends vehicle lifecycles; more efficient routes = less miles = less gas



#### **Improve Workforce Productivity**

 Same number of drivers can now make more stops per day



### Manufacturing:



#### **Improve Customer Service**

On-time delivery of orders



#### **Improve Workforce Productivity**

Same staff can handle more work orders per day



#### **Reduce Costs**

- No more unplanned downtime
- Timely replenishment of the production line with the right materials
- Real-time inventory and order visibility enables more inventory turns, reducing holding inventory and carrying costs
- Preventative maintenance is performed on time and real-time equipment monitoring enables issues to be spotted and resolved — before they impact the production line



### **Utilities:**



### **Improve User Efficiency**

 Personnel have up-to-date information, improving service request management, GIS usage and inventory control



#### **Reduce Errors**

 Real-time processes prevent errors and ensure accuracy of everything from vegetation management and billing to vehicle maintenance



#### **Reduce Costs**

 Timely inspections and maintenance prevents unplanned asset downtime and repair costs, and extends the asset lifecycle; real-time asset tracking helps increase asset utilization and prevent purchase of unneeded assets



### **Public Safety:**



#### **Improve User Safety**

 Personnel have up-to-date information before encountering potentially dangerous situations



#### **Reduce Errors**

 Real-time processes prevent errors and ensure timely accuracy of everything from warrants to evidence collection to safety inspections



#### **Reduce Costs**

 High performance, superior wireless throughput, unsurpassed ruggedness and reliability and direct sunlight viewability means you can work with less downtime and more efficiency, to deploy budgets in more life-saving areas



### Retail:



#### **Improve Customer Service**

 Create the full-service associate who can serve every customer's need, right in the aisle, able to answer questions and complete a purchase



#### **Improve Workforce Productivity**

- Same number of associates can help more customers and handle more tasks per day
- Swappable batteries eliminate the need to plug-in just to recharge
- Lightweight models for all-day use without bulky bag or carts



#### **Reduce Costs**

 Improved workforce utilization reduces labor costs



## **Increase Sales with Line Busting and Mobile POS**

 Line busting and Mobile POS help prevent walk- always and lost sales



### Warehouse:



#### **Improve Customer Service**

 Dependable on-time deliveries of the right items to the right customers



#### **Increase Revenue**

- Order processing capacity is increased
- Better inventory management reduces lost sales due to stockouts



#### **Improve Workforce Productivity**

The same number of workers can handle more work orders per day



#### **Reduce Costs**

 Improved workforce utilization reduces labor costs; better inventory management — more inventory turns and lower carrying costs



### **Field Mobility:**



#### **Improve Customer Service**

 Better inventory management, information access and on- site collaboration increases first-time fix rates, customer satisfaction and retention rates



#### **Increase Revenue**

- Ensure accurate capture of all chargeable parts and labor
- Improve cash flow with quicker turnaround for invoices



#### **Improve Workforce Productivity**

- Same number of technicians can handle more work orders
- Manuals on the tablet mean no paper to lug anymore



#### **Reduce Costs**

 Improved workforce utilization reduces labor costs; more accurate inventory reduces carrying costs



# Thank You



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